**EXPRESSION OF INTEREST (EOI) UNDER NATIONAL COMPETETIVE BIDDING (NCB) BASIS FOR SUVALI TERMINAL UPGRADATION PROJECT ON EPC BASIS FOR CB/OS-2 BLOCK**

Cairn Oil & Gas, a vertical of Vedanta Limited, (“VL”), is the Operator of CB/OS-2 block on behalf of itself and its joint venture partners ONGC Limited and Tata Petrodyne Limited. The CB/OS-2 Block is located on the south west coast in the state of Gujarat, India.

VL on behalf of the JV partners invites reputed Indian contractors to express their interest to participate in national Competitive Bidding Process (“NCB”) with capabilities in Instrumentation Works include required Materials Supply, Installation, Testing and Commissioning under Oil Handling Processing facility upgradation.

In order to secure future growth, company intent to Upgrade Suvali Processing Terminal which also requires upgradation of Oil Handling Processing facility.

**Supply, Installation, Testing and Commissioning (SITC) of Instrumentation works.**

**Brief Scope of work**

* Instrumentation Works
  + Supply of Cables, transmitters, control valves, shut down valves, consumables, etc. as per MTO
  + Installation, Testing and Commissioning as per Company guideline

Only those Parties or Consortiums who possess substantial and proven track records of executing projects of similar nature in brownfield environment and meet the “Specific Pre-Qualification Criteria” defined below shall respond to this EOI.

Based on expertise / capability contractors can envisage interest for Scope -Instrumentation Works and submit their credentials to substantiate qualification criteria.

**TECHNICAL PRE-QUALIFICATION CRITERIA**

The Contractor or Leader of Consortium shall have successfully executed,

**For project**

Atleast one project worth 2 Cr and above in Oil & Gas , Petrochemicals, Refinery Industry involving procurement, supply, installation, testing & commissioning of Instrumentation works in brownfield environment in last 7 years. Only completed projects shall be considered for evaluation. In that specific project, Bidder or Leader of Consortium shall have successfully executed the main activity of the project by himself and not through sub-contractor.

The 7 year time period mentioned above shall be reckoned from the date of issue of this EOI. If Contractor has executed the project capacity mentioned above, than it should be during last three years from the date of issue of this EOI.

**FINANCIAL PRE-QUALIFICATION CRITERIA**

**Parameters to be considered for Pre-Qualification**

* Annual Turnover of the bidder in immediately preceding two financial years should be greater than or equal to Contract value.
* Positive Net worth in each of the immediately preceding two financial years.
* Liquidity ratio of greater than or equal to 1.0 in each of the two preceding financial years.

**Bidders are requested to submit the following pre-qualification documents as a minimum:**

* Bidder’s history / profile.
* Details of similar projects which bidder carried out involving procurement, supply, installation, testing & commissioning of works as mentioned above in last seven years including the name of the Client, Client references along with contact details, Contractual Duration for each client with schedule - start and end dates, Performance records.
* Details of projects executed in brownfield environment with details of project name and brief scope of work.
* Present work commitments and anticipated work load.
* Overall Organisation structure, CVs along with Qualification & Experience of Key Technical personnel and list of equipment specific to this project.
* Execution capabilities shall be clearly identified in the submission.
* Bidders established Health, Safety and Environment (HSE) Policy, Procedures & Manual.
* Loss Time injury (LTI) Track record (incidents & man-hours), total number of fatalities, Number of RWDC / Medical Treatment Injuries (Employees and Sub-Contractors), number of first aid cases & number of environmental incidents (spills, emissions etc.) for last 3 years
* Details of regulatory compliance (1. List of HSE Regulatory requirements applicable to your work as per scope of work 2. In the last 5 years, has your organisation or your subcontractors ever been the subject of a prosecution under any Government/State HSE regulations or other similar legislation?)
* Details of training & competency (process to assess the skills of your workers to assure they are qualified and competent, specific Safety Training procedure / programme)
* Bidder’s emergency management procedure.
* Bidder’s established accredited QMS system: Certificate, QMS Manual, QA/QC Policy, Plan and Procedures.
* Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest
* Any other relevant information that will establish that Contractor is a competent service provider of similar works.

Also, note -

* Standalone financials of the bidding entity will only be considered, Where the bidding entity is unable to meet the financial evaluation criteria, Parent/ Holding co. audited financials can be considered, subject to:

1. Submission of financial guarantee in the form of 10% Bank Guarantee of Contract value, as per the format enclosed.

(ii) Commitment letter from Parent/ Holding Co. to provide financial support to the bidding entity, as per the format enclosed.

* In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual Consortium partners in the ratio of work being performed unless the Leader takes responsibility of the complete consortium in which case, Leader can submit PBG for required value.
* In case of multiple related bidding entities for a particular tender, only one bidding entity as confirmed by the multiple bidders will be considered.
* Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
* Latest audited financial statement should not be older than 12 months on the date of EOI.
* In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
* All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link for the corresponding EOI listing on the Cairn website i.e. [**http://www.cairnindia.com**](http://www.cairnindia.com) and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.

**In case of any issue faced by the vendor during the evincing of interest please contact** [**Manjushree.Samanta@cairnindia.com**](mailto:Manjushree.Samanta@cairnindia.com) **/ 0120-6664407**